

SALES OPEN INTERVIEW DAYS

4610 East Saile Drive
Batavia, NY 14020

August 16th & 17th, 2017
9:00 am – 6:00 pm

Milton

CAT[®]

Would you like to be part of a focused, dedicated team? Do you want to work and grow with other motivated, ambitious people? Milton CAT offers challenging career opportunities, extensive training and employee development, along with an opportunity to grow your career.

We are seeking career minded individuals for a number of sales opportunities in our **Buffalo, Rochester and Southern Tier** territories. Are you looking for an exciting career where you can make the most of your talents? Stop in to learn more - this is an excellent opportunity to start or continue your successful sales career.

Earthmoving/Agricultural Equipment Sales Representatives **Inside Sales Representatives** **Sales Trainee's** **Key Account Representatives**

We continue to add high-powered sales representatives to our organization, and help them build a successful career with an industry leader. Sales Representatives are on the road every day, meeting with valued customers, visiting job sites and building relationships with key stakeholders to ensure continued success. Our sales team consists of self-starters with strong problem solving skills, mechanical aptitude and a drive to succeed and communicates effectively with a diverse customer base.

Sales Trainees Welcome – you will receive in-depth training to gain an understanding of Milton CAT products, company and sales cycle. The training will include a combination of field training, classroom instruction, and exposure to several sales support departments. After successful completion of the training, trainees will be given the opportunity to manage their own territory.

Requirements:

If you have equipment sales experience that is achievement driven and possess the following:

- Excellent communication, organizational, and negotiating skills
- Ability to cultivate and prospect accounts
- Valid driver's license
- Ability to travel overnight
- Previous experience in sales or a sales internship preferred



Qualifications include: customer service, meeting sales goals, closing skills, territory management, prospecting skills, negotiation, self-confidence, product knowledge, presentation skills, and client relationships.

We offer an excellent salary and an outstanding benefits package that includes medical (100% company paid premiums), dental, 401k, paid vacation, company phone, tuition reimbursement and more.

If you have what it takes to join our winning team, please stop in to meet us.

We will be conducting on the spot interviews to get to know you, and explain the positions.

If you are unavailable, but interested in a position, please visit www.MiltonCAT.com/Careers to apply.

Milton CAT is an EEO/AA Employer and a VEVRAA Federal Contractor. We encourage applications from Minorities, Females, individuals with Disabilities, and Veterans. Milton CAT is a Drug Free Workplace.