



A proud partner of the [americanjobcenter](#) network

2020 WIOA BIDDER'S CONFERENCE
BIDDERS CONFERENCE
January 23, 2020

Q: WHAT IS THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) NAVIGATOR SERVICES

- A system where agencies are talking to each other to work collaboratively to better serve youth to maximize resources to reduce the duplication of service by providing structured employment opportunities, increasing basic skills, job retention and the earnings of local youth
- Up to 19 Navigators will be sought to focus on WIOA supported services for disconnected out of school youth
- It will be the responsibility of the Navigator and their agency to recruit the mandatory 25 youth per FTE
 - If RochesterWorks! encounters potential youth during client intakes at the Career Center, appropriate referrals will be made for agencies that best fit the profile of youth eligible for Navigator Services
- To provide participants assistance in achieving their academic and/or employment goals success through effective and comprehensive activities to improve educational and skill competencies, and connections to employers

Q: SUGGESTIONS FOR PROPOSAL WRITING?

- Programs are strongly encouraged to **partner with local businesses**, to leverage additional non-WIOA support and/or work together with key community partners, especially if there is an element within the 14 WIOA Youth Elements your organization does not have the capacity to offer
 - Memorandums of Understandings (MOUs) or a Letter of Intent will be required with proposals to detail the working relationships with local programs
 - All established MOUs will be adopted by RochesterWorks! and offered to all funded programs under WIOA
- Be transparent and as thorough as possible when writing the proposal
 - Proposals will be reviewed by individuals that may not have prior knowledge of your agency
 - Highlight targeted youth population(s) your organization will cater to specifically
- Provide a narrative from beginning to end on what your services is going to look like for a youth upon their first day of enrollment
- Speak to a plan for recruitment

Q: WHAT IS THE ELIGIBILITY REQUIREMENT FOR WIOA YOUTH?

- Out of School Youth (OSY), not attending any school (as defined under State Law) at the time of enrollment



A proud partner of the [americanjobcenter](#) network

2020 WIOA BIDDER'S CONFERENCE
BIDDERS CONFERENCE
January 23, 2020

- Youth between the age 18 and 24
- Must have at least 1 of the 9 barriers to employment/ education
(Refer to Addendum 6- Youth Target Population & Eligibility form)

Q: ARE ORGANIZATIONS REQUIRED TO BUDGET FOR THE YOUTH EMPLOYMENT PROGRAM (YEP) PAID WORK EXPERIENCES?

- RochesterWorks! provides wages for work experiences and utilizes TES Staffing as a third-party payroll agency
- Navigators are required to develop a work experience opportunity for qualified, job ready youth related to their career pathway. Each Navigator is allotted 1500 working hours (per FTE)
 - Navigators are to create partnerships with employers to provide internship opportunities
- Keep in mind, all 25-youth enrolled per Navigator will not be work ready, it will be left up to the discretion of the Navigator to allot the YEP Hours to those that are able, willing and job ready

Q: HOW DOES THE VOUCHERING PROCESS WORK?

- Payments are made on a reimbursement basis and advance payments to employers will not be allowable
- Vouchering process and requirements will be reviewed in detail after execution of contracts for funded programs in a Mandatory Fiscal Training hosted by RWI

Q: WHAT IS THE PROPOSAL REVIEW PROCESS?

- A review committee is formed of 3 to 4 groups consisting of 4 reviewers in each pending the number of submissions
 - Each group reads through assigned proposals and rate with percentages based on evaluation criteria
 - Reviewers are made up of staff from RWI, Monroe County, Youth Committee and Youth Consultants (independent)
 - Percentages are averaged, and Agencies/Organizations are ranked from highest to lowest for funding recommendations
 - All proposals will be reviewed and discussed among Proposal Review committee members
 - **Based on discussions, ratings can change**



A proud partner of the [americanjobcenter](#) network

2020 WIOA BIDDER'S CONFERENCE
BIDDERS CONFERENCE
January 23, 2020

- Recommendations for funding are presented to the Monroe County/Rochester Youth Committee and RWI Workforce Development Board for approval for funding
- Once dollars are received from New York State, contracts and award letters will be sent out

THE FOLLOWING ORGANIZATIONS WERE PRESENT AT THE 2020 BIDDERS CONFERENCE ON JANUARY 23, 2020:

ACTION FOR A BETTER COMMUNITY (ABC), BADEN STREET SETTLEMENT, BOYS AND GIRLS CLUBS, COORDINATED CARE SERVICES INC.(CCSI)/SCHOOL #17, CATHOLIC CHARITIES SERVICES, CHAMPION ACADEMY EXTREME MENTORING & EMPOWERMENT INITIATIVE, GREENTOPIA/GREENVISION IMPRINTABLE SOLUTIONS, LOVE FELLOWSHIP WORSHIP CENTER (LFWC), MONROE 2-ORLEANS BOCES, , REFUGEES HELPING REFUGES (RHR), STARBRIDGE, THE CENTER FOR YOUTH SERVICES, THE COMMUNITY PLACE OF GREATER ROCHESTER, URBAN LEAGUE OF ROCHESTER, VILLA OF HOPE