The Enneagram: Your Workplace Advantage
By: Rosa Smith-Montanaro, Training & Workshop Coordinator at RochesterWorks

With nearly three decades of experience as a success and mindset coach, including two decades in career management and workforce development, I firmly believe in the Enneagram as the ultimate tool for workplace success.

Unlike other personality typing systems, the Enneagram delves deeper, uncovering core motivations, fears, and desires, offering a roadmap to self-discovery, and unlocking true potential. Here's why it's invaluable in the workplace:

- **Self-awareness**: The Enneagram reveals your strengths, weaknesses, and blind spots, empowering you to present yourself authentically. For example, as a "Helper" (Type 2), you'll excel in roles requiring empathy and interpersonal skills. During interviews, this self-awareness helps you assess if the job aligns with your strengths.

- **Interpersonal dynamics**: Understanding your Enneagram type enhances communication and relationships. Knowing a colleague's type, like a "Loyalist" (Type 6), allows you to provide needed support and reassurance, improving workplace dynamics.

- **Career alignment**: Self-awareness aids in fine-tuning career paths. Recognizing your type, you can identify roles offering satisfaction and personal fulfillment.

Curious about the Enneagram? Here's a brief overview of each type and roles they may find fulfilling:

1. **The Reformer** - They strive for perfection and integrity. They are principled, responsible, and detail oriented. They do well in precise and organized roles that demand excellence.

2. **The Helper** - They are empathetic, caring, and nurturing. They thrive in roles where they can support and uplift others, such as customer service, HR, and caregiving.

3. **The Achiever** - They are ambitious, driven, and goal-oriented. They excel in competitive environments and thrive in leadership, sales, and marketing positions.

4. **The Individualist** - They are creative, sensitive, and introspective. They do well in roles that allow them to express their unique perspectives and artistic talents, such as creative industries, counseling, and self-expression fields.

5. **The Investigator** - They are analytical, curious, and independent thinkers. They excel in research, problem-solving, and critical thinking roles, particularly in STEM fields, academia, and technology-driven industries.

6. **The Loyalist** - They are loyal, responsible, and cautious. They thrive in roles that require reliability, diligence, and attention to detail, such as administrative, compliance, and security-focused positions.

7. **The Enthusiast** - They are adventurous, spontaneous, and optimistic. They excel in roles that allow them to explore new ideas, experiences, and opportunities. They do well in entrepreneurship, event planning, and creative problem-solving environments.
8. **The Challenger** - They are assertive, confident, and decisive. They excel in leadership roles and positions of influence. They thrive in competitive industries, entrepreneurship, and roles that require strength and determination.

9. **The Peacemaker** - They are peaceful, easygoing, and empathetic. They do well in roles that require diplomacy, mediation, and collaboration. They thrive in team environments, customer service, and community-focused roles.